

## **Hyde helps UK management of Intrum Justitia with management buy-out**

Hyde Consulting has helped launch a new company, Face2Face Contact Limited, when former Intrum Justitia UK and Ireland Managing Director John Easden led the management buy-out of the field services division from Intrum Justitia – Europe’s leading provider of credit management services.

Intrum Justitia provides a range of services, from credit information and invoicing through to sales ledger services, reminders and collection to debt surveillance and collection of written-off receivables.



Hyde Consulting acted as Corporate Finance adviser to the MBO team and helped arrange the finance for the deal. John Easden, managing director of Face2Face Contact, said: ***“As a specialist provider we will be dedicated to delivering outstanding results from field activity which will enable Face2Face to provide clients with improved value and service.”***

***“Hyde Consulting’s constructive advice on the business model and expertise with dealing with MBO’s has been invaluable in getting this deal with Intrum Justitia completed, helping us realise our vision for the future of the business.”***



Colin Ellis, Hyde Consulting Director who led the team said: “Having been introduced to John Easden through a recommendation from another of our clients, we helped bring together the team to get the MBO done in a fast and efficient manner.

“By bringing in Hyde’s tax specialists and working closely with the client’s solicitors and bankers, we were able to structure an MBO which represented a good deal for Face2Face and provides the opportunity to expand from a sound independent base in the future. John and the team were a pleasure to work with throughout the deal and we are confident of their future success.”

